

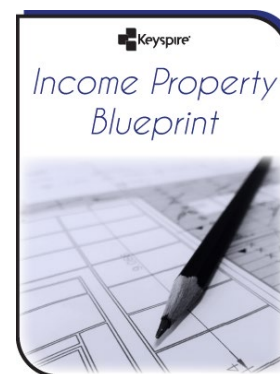
Module 3 – Lesson 12

Buying Undervalue Overview

OPTIMIZE



Week 38



Buying a property undervalue can happen when a great property is performing poorly for a number of reasons.

This week let's think of some reasons as to why a property is performing poorly and identify the solutions you can offer based on the skills you have.

1. Buying an Underperforming Property Undervalue

The Problem	The Solution	Your Skills
<i>Property has been listed on the market for a long time.</i>	<i>Offer a quick closing</i>	<i>Team is already assembled to close, and financing is in place</i>
Property looks distressed.		
Landlord is having a hard time managing the property.		

2. Ask the community!



Ask your community and record the answers here:

- Have you ever purchased a property undervalue? What was the problem? What solutions did you offer based on your skills?