

Worksheet

The Edge Team Training
Module 10 – Session 3

What Game are We Playing?

EXERCISE 1. Winning vs Enduring

How do we make what we do irreplaceable?

EXERCISE 2. Systems vs Solutions

Instead of solving problems, how can we create a system that will solve these kinds of problems in the future? Is there a particular problem where you can create a system rather than just a solution?

EXERCISE 3. Play for the Mission, not just the Paycheck

How can I act more like an owner? Instead of saying, “That’s not my job” but rather “What does the business need?”
