

Property Manager Qualifying Call

Investor

Hello (Property Manager Name), How are you today?

Investor

This is (Your Name), from (Your Company Name). Thank you for speaking with me today to answer my questions.

I want to let you know upfront that I am talking to three property managers in the area to get an idea of who is the best fit for our management style and our goals. Is it ok if I go ahead and start asking you a couple of questions?

Great! My first questions is:

1. What services do you provide?
2. How will you market my property?
3. Do you manage other properties in the area? Which ones?
4. Do you offer e-commerce through your website?
5. Do you screen tenants? What process do you use?
6. How much do you charge? How is that calculated?
7. Will you charge less if a property remains vacant?
8. When do you send the rental income to the landlord?
9. Can you provide references?

(Property Manager Name), thank you very much for your time. I have a couple more property managers to contact. Based on the information you've provided, I will contact you within the next 2 business days if you are the best fit for our company!

Thank you again for your time today. Have a great morning/afternoon/evening.