

# SYSTEMS FOR SUCCESS



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## Processing Failure Template

*Please share your definition of failure.*

*Please describe one area in your life where you feel like you have experienced a significant failure.*

*Has this sense of failure influenced who you believe you are in any way? For example, has this experience of failure led you to believe that you personally are a failure or inadequate in any way?*

*Please explain your answer further. If your answer was no, what beliefs have you developed that stop you from being defined by your failures? If your answer was yes, what beliefs have you developed that allow you to be defined by your failures?*

*Has this experience caused you to develop a fear of failure or to draw back from taking risks or chasing your dreams in any way? If so, please describe how?*

Do you believe that you are defined by your failures in any way? If so how?

PLEASE ANSWER THE FOLLOWING QUOTES WITH "AGREE" OR "DISAGREE".	AGREE OR DISAGREE
<i>Failure isn't fatal, but failure to change might be. John Walton</i>	
<i>Success is most often achieved by those who don't know that failure is inevitable. Coco Chanel</i>	
<i>Only those who dare to fail greatly can ever achieve greatly. Robert R Kennedy</i>	
<i>The phoenix must burn to emerge. Janet Fitch</i>	
<i>Giving up is the only sure way to fail. Gena Showalter</i>	
<i>If you don't try anything. You can't fail... it takes back bone to lead the life you want. Richard Yates</i>	
<i>Failure should be our teacher, not our undertaker. Failure is delay, not defeat. It's a temporary detour, not a dead end. Failure is something we can only avoid by saying nothing, doing nothing and being nothing. Denis Waitley</i>	
<i>When you take risks you learn that there will be times when you succeed and there will be times when you fail, and both are equally important. Ellen DeGeneres</i>	
<i>A pessimist sees the difficulty in every opportunity; an optimist sees the opportunity in every difficulty. Winston Churchill</i>	
<i>I have not failed. I've just found 10,000 ways that won't work. Thomas Edison.</i>	
<i>Success is not final. Failure is not fatal. It is the courage to continue that counts. Winston Churchill</i>	
<i>It's failure that gives you the proper perspective on success. Ellen DeGeneres</i>	
<i>There is only one thing that makes a dream impossible to achieve: the fear of failure. Paulo Coelho</i>	
<i>Pain is temporary. Quitting lasts forever. Lance Armstrong</i>	
<i>Success is stumbling from failure to failure with no loss of enthusiasm. Winston Churchill</i>	
<i>I'd rather be partly great than entirely useless. Neal Shusterman</i>	
<i>We are all failures – at least the best of us are. J.M. Barrie</i>	

<i>The only real mistake is the one from, which we learn nothing. Henry Ford</i>	
<i>Failures are finger posts on the road to achievement. C.S. Lewis</i>	
<i>Winners are not afraid of losing. But losers are. Failure is part of the process of success. People who avoid failure also avoid success. Robert T. Kiyosaki</i>	
<i>Every adversity, every failure, every heartache carries with it the seed of an equal or greater benefit. Napoleon Hill</i>	
<i>You build on failure. You use it as a stepping stone. Close the door on the past. You don't try to forget the mistakes, but you don't dwell on it. You don't let it have any of your energy, or any of your time, or any of your space. Johnny Cash</i>	
<i>It's not how far you fall, but how high you bounce that counts. Zig Ziglar</i>	
<i>Failure is so important. We speak about success all the time. It is the ability to resist failure or use failure that often leads to greater success. I've met people who don't want to try for fear of failing. J.K. Rowling</i>	
<i>No human ever became interesting by not failing. The more you fail and recover and improve, the better you become as a person. Ever meet someone who's always had everything work out for them with zero struggle? They usually have the depth of a puddle. Or they don't exist. Chris Hardwick</i>	
<i>When we give ourselves permission to fail, we, at the same time give ourselves permission to excel. Eloise Ristad</i>	
<i>What is the point of being alive if you don't at least try to do something remarkable. John Green</i>	
<i>It's worth doing something badly, while I get better at doing it. David Riddell</i>	
<i>Failure isn't fatal, it's just feedback. David Riddell</i>	
<i>No man ever achieved worth-while success who did not at one time or another, find himself with at least one foot hanging well over the brink of failure! Napoleon Hill</i>	
<i>Failure is simply the opportunity to begin again, this time more intelligently. Henry Ford</i>	
<i>Nothing in this world can take the place of persistence. Talent will not: nothing is more common that unsuccessful men with talent. Genius will not; unrewarded genius is almost a proverb. Education will not; the world is full of educated derelicts. Persistence and determination are omnipotent Calvin Coolidge</i>	
<i>It's fine to celebrate success but it is more important to heed the lessons of failure. Bill Gates</i>	
<i>The greatest glory in living lies not in never failing, but in rising every time we fall. Ralph Waldo Emerson</i>	
<i>Every great adventurer must embark upon a precipice of danger where failure is real and encompassing and success lies only forward. Benji Alexander</i>	

<i>At the end of the day, you are solely responsible for your success and your failure. And the sooner you realize that, you accept that, and integrate that into your work ethic, you will start being successful. As long as you blame others for the reason you aren't where you want to be, you will always be a failure. Erin Cummings</i>	
<i>Remembering that I'll be dead soon is the most important tool I've ever encountered to help me make the big choices in life. Because almost everything – all external expectations, all pride, all fear of embarrassment or failure – these things just fall away in the face of death, leaving only what is truly important. Steve Jobs</i>	
<i>When we tackle obstacles, we find hidden reserves of courage and resilience we did not know we had. And it is only when we are faced with failure do we realise that these resources were always there within us. We only need to find them and move on with our lives. A.P.J. Abdul Kalam</i>	
<i>Far better is it to dare mighty things, to win glorious triumphs, even though chequered by failure... than to rank with those poor spirits who neither enjoy nor suffer much, because they live in a grey twilight that knows not victory nor defeat. Theodore Roosevelt</i>	
<i>Your attitude towards failure determines your altitude after failure. John C. Maxwell</i>	
<i>You must accept that you might fail; then, if you do your best and still don't win, at least you can be satisfied that you've tried. If you don't accept failure as a possibility, you don't set, you don't branch out, you don't try – you don't take risk. Rosalynn Carter</i>	
<i>It is impossible to live without failing at something, unless you live so cautiously that you might as well not have lived at all, in which case you have failed by default. J. K. Rowling</i>	
<i>'No one can make you successful; the will to succeed comes from within.' I've made this my motto. I've internalized it to the point of understanding that the success of my actions and/or endeavours doesn't depend on anyone else, and that includes a possible failure. Fabrizio Moreira</i>	
<i>A man can fail many times, but he isn't a failure until he begins to blame somebody else. John Burroughs</i>	
<i>My great concern is not whether you have failed, but whether you are content with your failure. Abraham Lincoln</i>	
<i>Do not brood over your past mistakes and failures as this will only fill your mind with grief, regret and depression. Do not repeat them in the future. Swami Sivananda</i>	
<i>The tragedy of life is often not in our failure, but rather in our complacency; not in our doing too much, but rather in our doing little; not in our living above our ability, but rather in our living below our capacities. Benjamin E. Mays</i>	
<i>I'm not going to get somewhere and say 'OK, I'm done.' Success is never final; I'll just keep on going. The same way as failure never being fatal. Just keep on going. I am going to the stars and then past them. Connor McGregor</i>	

<i>You are capable of more than you know. Choose a goal that seems right for you and strive to be the best, however hard the path. Aim high. Behave honourably. Prepare to be alone at times, and to endure failure. Persist! The world needs all you can give. E. O. Wilson</i>	
<i>But man is not made for defeat. A man can be destroyed but not defeated. Ernest Hemingway</i>	
<i>I believe in never giving up, no matter what the odds. My mantra is 'Failure is temporary. Giving up is permanent.' Kiran Mazumdar-Shaw</i>	
<i>Treat failure as a lesson on how not to approach achieving a goal, and then use that learning to improve your chances of success when you try again. Failure is only the end if you decide to stop. Richard Branson</i>	
<i>Through perseverance many people win success out of what seemed destined to be certain failure. Benjamin Disraeli</i>	
<i>Failure may influence you – but it never defines you! Benji Alexander</i>	
<i>I would rather be a failure at something I love than a success at something I hate. George Burns</i>	
<i>You know failure hurts. Any kind of failure stings. If you live in the sting, you will – undoubtedly – fail. My way of getting past the sting is to say no, I'm just not going to let this get me down. Sonia Sotomayor</i>	
<i>Why do I talk about the benefits of failure? Simply because failure means a stripping away of the inessential. I stopped pretending to myself that I was anything other than what I was and began to direct all my energy into finishing the only work that mattered to me. J. K. Rowling</i>	
<i>Failure is a word unknown to me. Muhammad Ali</i>	
<i>Don't fear failure so much that you refuse to try new things. The saddest summary of a life contains three descriptions: could have, might have, and should have. Louis E. Boone</i>	
<i>Fear of failure, it's the greatest motivational tool. It drives me and drives me and drives me. Jerry West</i>	
<i>We must choose, which of these two mutually incompatible ideologies we will embrace; the fear of failure or the love of success? Benji Alexander</i>	
<i>There are no secrets to success. It is the result of preparation, hard work, and learning from failure. Colin Powell</i>	
<i>The difference between average people and achieving people is their perception of and response to failure. John C. Maxwell</i>	
<i>"Never give in, never give in, never, never, never, never – in nothing, great or small, large or petty – never give in except to convictions of honour and good sense. Never, Never, Never, Never give up." Winston Churchill</i>	
<i>There is no failure except in no longer trying. Chris Bradford</i>	

Which three quotes above stand out to you the most and why?

1.

2.

3.

**PLEASE ANSWER “YES” OR “NO” IF YOU DID OR DID NOT ALREADY KNOW THE FACTS LISTED BELOW**

**YES: I KNEW THAT / NO: I DIDN'T KNOW THAT**

*Elvis Presley was told, “You ain’t going’ nowhere, son. You ought to go back to driving’ a truck.” Elvis later became known as “The King of Rock and Roll.”*

*On his debut comic stand-up at a club called Yuk-Yuk’s in Toronto, Jim Carey was booed off stage. He later received a cheque for \$US10,000,000 for acting in the comedy, “Dumb and Dumber.”*

*Katie Perry’s first album only sold 200 copies and then the recording company went broke. She was dropped by 3 recording companies before achieving success. She has now sold over 98 million digital singles and over 6 million albums.*

Walt Disney was fired from a newspaper for lacking imagination and having no original ideas. Walt went bankrupt in business several times before going on to found the Walt Disney Company which is now worth somewhere around \$US150 Billion.	
Albert Einstein could not speak until he was 4 and his teachers said he would never amount to much. His four Annus Mirabilis ('miracle year') papers, which were released in 1905, laid the foundation for modern physics and changed views on space, time, mass and energy. He was also awarded the Nobel Prize in physics in 1921.	
Michael Jordan went home, locked himself in his room and cried after being cut from his high school basketball team. During his basketball career Michael Jordan won 6 NBA Championships and received 14 MVP awards and became one of the most famous professional basketball players in history.	
Oprah Winfrey was demoted as a news anchor and told she wasn't fit for TV. Later "The Oprah Winfrey Show," became the highest rated day time television show in American history.	
One of Thomas Edison's teachers told him "You're too stupid to learn anything, go into a field where you might succeed due to your pleasant personality." Thomas Edison went on to say that he "found 10,000 ways it didn't work" in the process of creating the world's first commercially viable light-bulb.	
Dr Seuss, the best-selling children's author in world history was rejected by 27 publishers before someone agreed to publish his first book.	
J. K. Rowling, author of Harry Potter, was broke, divorced, depressed and on welfare when her manuscript for Harry Potter was rejected by all 12 major publishing houses. She has now sold over 4 Million copies of her books.	
Bill Gates first business was a total failure. He took what he learnt from this failed attempt and then created Microsoft. Microsoft is now valued at \$US753 Billion and Bill Gates personally is worth around \$US98 Billion.	
Henry Ford went bankrupt twice before launching his car company "Ford." In 2017, Ford employed 202,000 people and in the United States alone, Ford sold 209,623 vehicles.	
Donald Trump's companies have gone bankrupt six times. Now he is the President of the most influential nation in the world. In New York alone he has over \$US1.5 Billion worth of property.	
Sir James Dyson, who invented the Dyson Vacuum Cleaner, had over 5,126 failures before he got it right. He got it so right that his net worth is now \$US10.32 Billion.	
In 1976 Steve Jobs and two friends founded the Apple Company. But in 1985 Steve was removed from any position of influence within the company because of his bad attitudes and poor team-work skills. He was basically fired from his own company. In 1997, with some lessons learnt he returned to Apple as CEO. The company was then valued at \$US4 Billion; in 2017 Apple was worth \$US750 Billion.	

<p><i>Charlie Chaplin's father left when Charlie was 2, his mother was committed to an asylum when he was 7, his alcoholic father died when he was 9. He was often without food and lived in poverty. Eventually he left London for Hollywood, where he was rejected multiple times before becoming the greatest silent film actor in history.</i></p>	
<p><i>Harrison Ford was told "he would never make it in this business," but he persisted, working odd jobs and auditioning for parts in movies. It took him 9 years to land a significant role. Harrison Ford has now been in over 57 movies!</i></p>	
<p><i>Robert Kiyosaki, author of "Rich Dad Poor Dad," is now seen as an international guru on finance, investing and business. But, his first two companies went bankrupt and he didn't write his best-selling book until age 50. However, the book has now sold over 26 million copies and has been translated into 51 languages.</i></p>	
<p><i>Bethany Hamilton was born in Hawaii and learnt to surf by age 7. But at age 13, Bethany was attacked by a shark, which bit off her left arm. She made herself two promises. She would not complain and that she would surf again. Since then she has won major surfing titles and is ranked in the top 50 female surfers in the world.</i></p>	
<p><i>In 1793 William Carrey moved to India as a missionary. After 18 years he had accomplished a great deal. Including developing the first printing press in India. Carrey had worked tirelessly to learn languages for the purpose of missionary work and Bible translation. So far he had collected, compiled or produced a completed Sanskrit (local dialect) dictionary, a partially completed Bengal dictionary, two grammar books, ten translations of the Bible, type sets for printing the Bible into fourteen different languages, vast quantities of high quality paper, priceless dictionaries, deeds and account books, which were all stored at the printing base.</i></p> <p><i>On March 11, 1812 while Carrey was away teaching in Calcuttta, their whole base burnt to the ground and they lost everything, except for five pieces of equipment. When Carey returned home to Serampore and saw the ruins, he said through his tears, "In one short evening the labours of years are consumed. How unsearchable are the ways of God. I had lately brought some things to the utmost perfection of which they seemed capable, and contemplated the missionary establishment with perhaps too much self-congratulation. The Lord has laid me low, that I may look more simply to him."</i></p> <p><i>Heartbroken at the loss, but resolute in his faith and in his mission Carrey wrote, "The loss is heavy, but as traveling a road the second time is usually done with greater ease than the first time, so I trust the work will lose nothing of real value. We are not discouraged; indeed the work is already begun again in every language. We are cast down but not in despair."</i></p> <p><i>Word spread throughout India, America and Europe about the tragedy and funds began streaming in to the mission. In less than two months over 10,000 Pounds had already been given. The modern day equivalent of 675,868 Pounds or \$US883,141. But the donations did not stop coming – they kept on streaming in! A messenger was actually sent to Europe to request that people stop making donations!</i></p> <p><i>By 1832, through Carrey's new, expanded printing press facility they had printed either full or partial translations of the Bible in 44 languages!!!</i></p>	

<p>Colonel Sanders, the founder of KFC was fired from three jobs, he launched a business that failed, he once had an argument with a business competitor that escalated into a deadly shoot out, in which one of his business associates were killed; Sanders shot and wounded the killer in self-defence. He went to court and was found Innocent. He then bought a motel, which burnt to the ground. He rebuilt, but World War 2 forced him to close. After the war he tried to franchise his restaurant, but his recipe was rejected 1,009 times! But once it was accepted, it boomed! There are now over 18,000 KFC branches all over the world!</p>	
<p>Vincent van Gogh only sold one painting in his whole career, "The Red Vineyard" sold just months before his death. Now his art is priceless. He has multiple paintings valued at over \$US100 Million. Much of his art is owned by museums and will not be for sale, but art critics believe that if they ever were to go to auction, they would break the records of the highest prices ever reached for a painting. A Leonardo da Vinci painting recently sold for \$US450 Million.</p>	
<p>Winston Churchill is considered one of the greatest leaders and orators of the 20th Century and is often given credit for saving Britain from being conquered by the German invasion during World War 2. However, before this in World War 1, he led the absolute catastrophe of the invasion of Turkey, where thousands of Australian and New Zealand troops died at Gallipoli. He was also responsible for leading an invasion on Norway, where he was also defeated. In 1953 he was awarded the Nobel Prize for Literature for his book, "The Second World War."</p>	
<p>Jackie Chan was born into poverty to parents who were refugees from the Chinese civil war. Due to dyslexia Jackie failed his first year of primary school and fell behind academically. He was often bullied. Jackie pursued martial arts and acting. One director called Jackie "useless." After years of pursuit Jackie got roles in a number of movies, which were all considered failures. Jackie made an enemy in the movie business, who sent Triads to threaten him. Eventually Jackie Chan's relentless pursuit of an acting career produced success and he has become one of the most famous martial arts actors ever, starring in at least 105 movies!</p>	
<p>In 1912 Dr. William Leslie left America for Africa. He spent 17 years as a missionary in the Congo. Eventually he experienced a relational break down with tribal leaders in the area. They asked him not to return. He managed to reconcile things, but eventually he returned to America, feeling like his 17 years had been wasted. Nearly 100 years after Dr. William Leslie had arrived in Africa, another team arrived from World Ministries. They expected to find completely unreached people in the dense Congo jungle; but what they discovered was a self-sustaining and self-propagating network of churches. One village even hosted a 1,000-seat cathedral! When asked how they received the gospel, the villagers were able to give enough information for the new missionaries to discover, that the man who had left the legacy of the gospel in that place, had been Dr. William Leslie, who had believed that his 17 years of mission work had been a failure.</p>	
<p>Nic Vujicic, was born with no arms or legs, but instead of letting that discourage him, he has achieved a bachelor's degree in finance, become an internationally famous motivational speaker and evangelist, released a DVD documentary about his life, been on TV multiple times and in a movie, established a NGO, travelled to over 60 nations, written a book and much more.</p>	

*Which three individuals listed above stand out to you the most and why?*

**1.**

**2.**

**3.**

*Have the quotes and stories above influenced your definition of failure in any way, if so how?*

*Please list five significant failures that you have experienced in your life.*

**1.**

**2.**

**3.**

**4.**

**5.**

*Please list five significant risks that you taken and mention if they led to success or failure.*

**1.**

**2.**

**3.**

**4.**

**5.**

*Please list five significant times that you have stepped out of your comfort zone?*

**1.**

**2.**

**3.**

**4.**

**5.**

*Please list three lies that would lead a person to believing that they are defined by their failures.*

**1.**

**2.**

**3.**

*Can you list any lies that you know you are believing that are causing you to be defined by your failures?*

*Please list three truths that would protect a person from believing that they are defined by their failures.*

**1.**

**2.**

**3.**

*Can you list any truths you believe that you know are protecting you from believing that you are defined by your failures?*

*What is the biggest fear that is holding you back from taking the risks you need to take to live your dreams?*

*What is the biggest risk that you need to take in your life right now that will help you launch your dreams?*

*Are you going to take that risk?*

*If the answer is yes, when will you take it? If the answer is no, please describe why?*

*If the answer is no, please describe what risks you are happy to take in order to bring your dreams to life.*

**ONCE YOU HAVE SIGNED THE STATEMENT BELOW YOU HAVE COMPLETED THE PROCESSING FAILURE TEMPLATE**

*I refuse to be defined by my failures and I refuse to let the fear of failure rob me of my dreams!  
I understand that failure is a part of the journey towards success and I am not afraid to take calculated risks in order to bring my wildest dreams to life!*

<b>SIGNED</b>	<b>DATE</b>	<b>WITNESS</b>