

ANSWER KEY: PREPARE A COMPELLING OFFER

The Property & Investment	Investing Market	You
Return on Investment • ROI for JV-1 Financial • ROI for JV-2 Working • Year 1 ROI • Year 5 ROI • Show a range • Balance conservative and attractive	Strategy • Turnkey JV • Flip to Yourself & Hold • Flip to JV & Hold	What are you looking for? • JV-1 Financial Responsibilities • Total Investment Required • Decision Date • Closing Date • Minimum Time Commitment (5 Years?)
Property • Basic listing information (Age, SqFt, etc.) • Existing condition of the property • Plans and vision to update (if applicable) • Current Income & Expenses (if applicable) • Interior and Exterior Pictures	Market Selection & Stats • Passive Appreciation • Market Rents • Vacancy Rates • Economy, Infrastructure, Population • Neighbourhood, Tenant Profile, Gentrification • Purchase price comparable listings • ARV comparable listings	Transferable Skills & Value-Add • Business Strategy • Leadership and Team Management? • Problem Solving • Teamwork Ability • Data Analysis • Communication Skills? • Time Management? • Work Ethic • Your Unique Value Add Contribution