

RPM 30-Day Action Plan

- ☐ Complete your [SMARTER Goals Worksheet](#)
- ☐ Review your [7-Step Joint Venture](#) course
- ☐ Why believe in you? Create your [Value Add Statement](#)
- ☐ List who is already on your Team?
- ☐ Who else do you need on your Team?
- ☐ Identify the JV Deal Structure you are most interested in
- ☐ Complete 3-5 JV case studies using real properties
- ☐ Identify your [Transferrable skills](#)
- ☐ Build your Credibility package outline
- ☐ Practice Asking for the Sale and roleplay 5 Objections with 3 different people. Use the [Objecting Handling activity](#) to get started
- ☐ How big do you want to grow?
- ☐ What growing pains do you anticipate and how can you overcome them?
- ☐ What is one thing that is currently holding you back. Now, write down how you can solve this obstacle. If you do not know, who can you ask?
- ☐ Complete your “I know I’m successful when...” activity
- ☐ What is your next step forward?