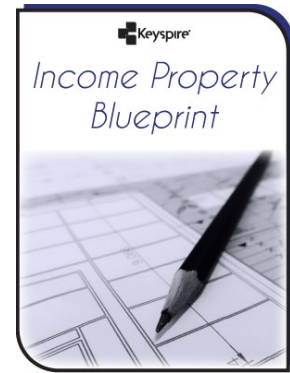


Module 1 – Lesson 5

The Seeker Method - Join Groups



Week 5



As you are seeking properties, it's important to expand your network. You never know who just might be looking to sell a property.

What are your expected outcomes of joining a group and expanding your network? Remember, you're looking for something, but you also need to create value for others.

1. Join Groups

Now that you know what your expectations are, **join one online group and one in-person group** (or two online groups if in-person groups are not possible). For instance, have you joined the [Income Property Labs](#) Facebook Group? This is an extremely powerful group where you can gain knowledge and expand your network! To access the IPL members only Facebook group [CLICK HERE](#). Not a member of Income Property Labs? [CLICK HERE](#) to claim your 30-Day Free Trial!

- ☐ Income Property Labs
- ☐ _____
- ☐ _____

2. Network!



Who do you want to be within the groups you join? Do NOT be someone silent. If people do not become familiar with your name, there won't be much opportunity to add value to each other. It can be intimidating at first, but your network is one of the most powerful tools of your real estate investing career.

This week, break out of your shell and engage in the groups you joined!

- ☐ **Start a discussion by creating a new post.**
For example, *"Hi everyone! My name is Mary and I'm brand new to real estate investing but so excited to make this change in my life! I'm looking for my first investment property—a single family home that I will convert to a legal duplex. Can anyone recommend an investor-savvy realtor in the Cambridge, Ontario area?"*



Create value by commenting in three existing posts. Paste the value you added below:

Post 1

Post 2:

Post 3: