Contractor Discovery & Qualifying Email

Hello (Contractor Name),

My name is (Your Name). I am a real estate investor with (Your Company Name) and am interested in purchasing investment properties in (City Name). We are looking for a Contractor that is experienced with rental properties, and is receptive to building a business relationship.

If this is of interest to you, that's great! We would like to have you work with us and have some questions for you to start:

- 1. How long have you been in business?
- 2. What kind of work do you specialize in?
- 3. How many employees do you have?
- 4. Do you use your own crew for all of the work? Do you subcontract all or part of the job?
- 5. Can you provide me with a written warranty?
- 6. What is the typical wait time for work to begin after a work order has been approved?
- 7. Can you provide me with references?
- 8. Do you belong to any professional associations?
- 9. Are you insured? Bonded?
- 10. Are you licensed and registered?
- 11. What are your payment terms?
- 12. Do you provide me with a contract will all aspects of a project?

Thank you for taking time to develop a relationship with us. We look forward to doing business with you!

(Your Name) (Company Name) (Company Address) (Phone number) (Email Address)

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