Lawyer Discovery & Qualifying Email

Note - Keyspire has preferred Real Estate Lawyers for you to work with. Contact your Coach or Member Services to be connected with an investor-savvy Lawyer. If you wish to qualify your own Lawyer, this script can assist you.

Hello (Lawyer Name),

My name is (Your Name). I am a real estate investor with (Your Company Name) and am interested in purchasing investment properties in (City Name). We are looking for a lawyer that is experienced with real estate investing, and is receptive to building a business relationship.

If this is of interest to you, that's great! We would like to have you work with us and have some questions for you to start:

- 1. What is your fee when I buy a property? When I sell a property?
- 2. What are all the charges incurred in a closing?
- 3. How does the chain of title work?
- 4. What does a typical settlement statement look like?
- 5. Is your firm familiar with drafting and reviewing joint venture agreements?
- 6. Is your firm familiar with reviewing documentation relating to private lending?

I look forward to doing business with you!

(Your Name) (Company Name) (Company Address) (Phone number) (Email Address)

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eKF-E17-2 Page 1 of 1