

Mortgage Broker Discovery & Qualifying Email

Note - Keyspire has several preferred mortgage brokers for you to work with depending on your market and investing strategy. Contact your Coach or Member Services to be connected with an investor-savvy Mortgage Broker. If you wish to qualify your own Mortgage Broker, this script can assist you.

Hello (Mortgage Broker Name),

My name is (Your Name). I am a real estate investor with (Your Company Name) and am interested in purchasing investment properties in (City Name). We are looking for a Handyman that is experienced with rental properties, and is receptive to building a business relationship.

If this is of interest to you, that's great! We would like to have you work with us and have some questions for you to start:

1. Do you offer pre-approvals? If so, what conditions are attached to the pre-approval?
2. How long is the rate guaranteed?
3. If rates decline, how low can your final rate drop?
4. How many mortgages have you arranged in your career?
5. How many properties do your top 3 real estate investment clients own?
6. Can you give me references?
7. Where does the majority of your business come from?
8. Can you tell me about your educational background and experience in the industry?
9. What systems or procedures do you have to look after my mortgages if we move ahead?

Thank you for taking time to develop a relationship with us. We look forward to doing business with you!

(Your Name)
(Company Name)
(Company Address)
(Phone number)
(Email Address)