# Insurance Broker Discovery Call

## Investor

Hello (Insurance Broker Name), How are you today?

#### Investor

My name is (Your Name), and I am a real estate investor with (Your Company Name).

I am interested in purchasing investment properties, and am looking for an insurance broker that is able to provide me with the proper insurance coverage for these properties.

I'd like to arrange a time to speak with you over the phone so that I can ask you a couple of questions about you and your business. What time works best for you? (State day and time Option 1) or (Day and Time Option 2).

## **Insurance Broker**

Selects best time for next call

## Investor

Great. What is the best number to reach you at?

# **Insurance Broker**

Provides best number to be reached at

#### Investor

Thank you very much. I look forward to speaking with you (State day and time chosen). Goodbye!

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eKS-F16-2 Page 1 of 1