

Worksheet

The Edge Team Training

Module 7 – Session 4

Taking Your Contribution to the Next Level

EXERCISE 1. *Identifying Your Level.*

The Framework – 5 Levels of Contribution

1. **Essentialist**
→ Know your one-line job description. Own your box.
2. **Effortless High Performer**
→ Master buckets, deep work, and consistent output.
3. **Innovator**
→ Thin slice everything. Bring new ideas, angles, and solutions.
4. **Scaler**
→ Adopt a 10X mindset. You + 3 ideas = exponential.
5. **Team Multiplier**
→ Become the leader who raises others' levels.

EXERCISE 2. *Discuss with your team which of these culture strategies you could use:*

Strategy: Simple ways to elevate your team's contribution

- **Weekly “Level Check”** – Each person shares which level they worked in this week.
- **One Bold Question** – Ask in every meeting: “What’s the 10X version of this?”
- **Celebrate Innovation, Not Just Completion** – Reward new thinking and value creation.
- **Encourage Ownership Language** – Replace “they should” with “what I can do is...”

EXERCISE 3. Take this Contribution Assessment

#1: The Contribution Ladder: *Which Level am I at?*

#2: The Identity Upgrade: *How do I need to change how I see myself?*

#3: Creating a Team of Leaders: *If I was truly acting like an owner, what would I do differently?*
