



Acquire & Optimize Properties

In the **Acquire & Optimize Properties Learning Path**, learn to buy, improve, and manage income properties. This path guides you from deal selection to maximizing property value and cash flow.



INCLUDED IN THE ACQUIRE & OPTIMIZE PROPERTIES LEARNING PATH:

- The Active Investing™ Course
- The Adding Value Through Renovations™ Course
- The Property Management™ Course



Where to Find?



Find the **Acquire & Optimize Properties Learning Path** in: Keyspire Connect Portal>Getting Started>

The Keyspire Breakthrough Collection™



PROGRESS CHECKLIST

Active Investing™

Estimated Growth Commitment: Approx. 5hrs 30mins

- ☐ AI: Module 1: The 3 Investing Streams
- ☐ AI: Module 2: The 3 Categories of Investments
- ☐ AI: Module 3: Property Types
- ☐ AI: Module 4: Choosing a Real Estate Market
- ☐ AI: Module 5: Understanding the Real Estate Market
- ☐ AI: Module 6: How to Read a Real Estate Listing
- ☐ AI: Module 7: Selecting an Investment Property
- ☐ AI: Module 8: Making the Offer
- ☐ AI: Module 9: Home Inspection Basics
- ☐ AI: Module 10: The End to End Transaction
- ☐ AI: Module 11: Buying in Secondary Markets
- ☐ AI: Module 12: Avoiding Market Paralysis

Outcome: You'll finish with the skills and confidence to actively pursue deals, make smart decisions, and move forward with clarity in any market. This is the moment where confidence replaces hesitation.

Adding Value Through Renovations™

Estimated Growth Commitment: Approx. 2hrs 25mins

- ☐ AVTR: Module 1: Introduction
- ☐ AVTR: Module 2: Home Inspection Basics
- ☐ AVTR: Module 3: Top 5 Value-Add Renovations

Adding Value Through Renovations™ Continued...

- ☐ AVTR: Module 3: Top 5 Value-Add Renovations
- ☐ AVTR: Module 4: Working With Contractors
- ☐ AVTR: Module 5: Income Suites
- ☐ AVTR: Module 6: Renovations & Income Suite Q&A

Outcome: You'll complete this session with a value-focused mindset and the tools to renovate for profit—not just aesthetics. You'll never look at a property the same way again.

Property Management™

Estimated Growth Commitment: Approx. 4hrs 10mins

- ☐ PM: Module 1: Property Management Basics
- ☐ PM: Module 2: Who Should Manage Your Property
- ☐ PM: Module 3: Qualifying a Property Manager
- ☐ PM: Module 4: Advertising Your Rental Unit
- ☐ PM: Module 5: Using a Phantom Ad
- ☐ PM: Module 6: Selecting the Best Tenants
- ☐ PM: Module 7: Moving in Tenants
- ☐ PM: Module 8: How to Keep Cash Flowing
- ☐ PM: Module 9: Managing Tenant Turnover

Outcome: You'll leave with a comprehensive toolkit for managing properties with confidence, optimizing operations, and driving sustained financial results. Master the part of investing most people ignore – and become unstoppable.