

Contractor Qualifying Call

Investor

Hello (Contractor Name), How are you today?

Investor

This is (Your Name), from (Your Company Name). Thank you for speaking with me today to answer my questions.

I want to let you know upfront that I am talking to three contractors in the area to get an idea of who is the best fit for our management style and our goals. Is it ok if I go ahead and ask you a couple of questions?

Great!

1. How long have you been in business?
2. What kind of work do you specialize in?
3. How many employees do you have?
4. Do you use your own crew for all of the work? Do you subcontract all or part of the job?
5. Can you provide me with a written warranty?
6. What is the typical wait time for work to begin after a work order has been approved?
7. Can you provide me with references?
8. Do you belong to any professional associations?
9. Are you insured? Bonded?
10. Are you licensed and registered?
11. What are your payment terms?
12. Do you provide me with a contract will all aspects of a project?

(Contractor Name), thank you very much for your time. I have a couple more contractors to contact. Based on the information you've provided, I will contact you within the next 2 business days if you are the best fit for our company!

Thank you again for your time today. Have a great morning/afternoon/evening.

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