

Lawyer Qualifying Call

Investor

Hello (Lawyer), How are you today?

Investor

This is (Your Name), from (Your Company Name). Thank you for speaking with me today to answer my questions.

I want to let you know upfront that I am talking to three lawyers in the area to get an idea of who is the best fit for our management style and our goals. Is it ok if I go ahead and start asking you a couple of questions?

Great! My first questions is:

1. What is your fee when I buy a property? When I sell a property?
2. What are all the charges incurred in a closing?
3. How does the chain of title work?
4. What does a typical settlement statement look like?
5. Is your firm familiar with drafting and reviewing joint venture agreements?

(Lawyer), thank you very much for your time. I have a couple more attorneys to contact. Based on the information you've provided, I will contact you within the next 2 business days if you are the best fit for our company!

Thank you again for your time today. Have a great morning/afternoon/evening.